Case Study

Transportation Service Centre

Business Challenge

Great West Logistics (GWL) uses the services of FedEx for all its logistics. GWL gets discounts from FedEx. GWL shares these discounts with their customers to capture the market space. Based on the unique carrier a/c number, FedEx generates reports and sends them to GWL. The discounts that GWL gets from FedEx are very different from the discounts GWL offers to their customers. GWL has problem in generating an invoice and send it to their respective customers.

JIVA's Solution

JIVA created an ASP.Net web application, which would act as an interface to collect the reports from FedEx and generate the customer invoices. FedEx send the reports in a CSV format. The web application decodes the data from the file and applies the calculation on the data, then store into the database. This date is retrieved when we need to generate the invoice for any customer based on their carrier a/c number.

Business Result

GWL was earlier generating invoices using a FoxPro application. Their operations expanded globally and the new web application we developed gave them an edge over their competitors. Invoices generated in a PDF format helped GWL's customers to clearly understand the discounts and charges on all the logistic operations. The value proposition that we could provide GWL in terms of quality and industry trends was over 80%.